



BDO Asia Pacific Regional Conference

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Post-Deal Services
– Optimizing M&A
in the Asia-Pacific region



Fireside chat: Post-Deal Services – Optimizing M&A in ASPAC



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Moderator



Lim Shen Xiang

65 Equity Partners
Portfolio Expansion Lead
Panelist



Kunal Gala

BDO India
Deal Value Creation Services
Panelist



Julian Barendse

Mori Hamada & Matsumoto (Singapore)
Partner
Panelist

Fireside chat: Post-Deal Services – Optimizing M&A in ASPAC

65 EQUITY PARTNERS

65 Equity Partners is a global investment firm that seeks to partner with founders to create sustainable long-term value.

We invest in leading family-owned and entrepreneur-led businesses in Southeast Asia, Europe and the United States, across the consumer, industrials, business services, healthcare and technology sectors.

Our offices in Singapore, London and San Francisco enable us to think globally and connect locally.

We are backed by **Temasek** and have US\$3.3 billion in funds under management.



Lim Shen Xiang

Portfolio Expansion Lead

65 Equity Partners

#Asia

#Portfolio
Management

#Roll-ups

#Investment
Returns



#Private
Capital

#Exits

#People/HR
workstreams

Fireside chat: Post-Deal Services – Optimizing M&A in ASPAC



Julian Barendse

Partner

Mori Hamada & Matsumoto
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MORI HAMADA & MATSUMOTO

Mori Hamada & Matsumoto is a Tokyo-headquartered Asian regional law firm with over 750 lawyers based in Japan and ASEAN. MHM and its affiliates provides full service local law offerings in each of Japan, Thailand, Vietnam, Indonesia, Myanmar and the Philippines.

MHM contributes significantly to the evolution and improvement of the Japanese legal system, and to the creation of a legal infrastructure that will enable our clients to excel.

Julian is an experienced cross-border M&A lawyer based in Singapore, with previous stints in Australia and Tokyo.

#Japan

#ASEAN

#CrossBorderM&A

#Australia

#Regulatory

#MNCs



#Energy

#OutboundFDI

#Logistics

#JointVentures

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Kunal Gala

Partner - Deal Value Creation
BDO India

PMI offering includes support for Private Equity funds and corporate clients, including Post merger Integration, Day 1 Readiness, Carve out and Operating model design services.

Over 75 deals in the past five years that have helped deliver sustained value to our clients - by minimizing business disruption and maximizing value creation during times of uncertainty

Notable deals:

- Singapore Airlines integration with Air India
- Brookfield's acquisition of a leading hospitality chain (largest FDI transaction in India)
- Integration of two major Consumer Products companies in US and Asia

#BeyondTheDeal

#1+1>2

#Change
Management

#Value
Protection



#Cultural
Harmonisation

#ValueBeyond
Valuation

#Tech
Transformation

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