

# Accelerate Your Digital Transformation with BDO Digital-as-a-Service

Your Contents and Documents are our Service



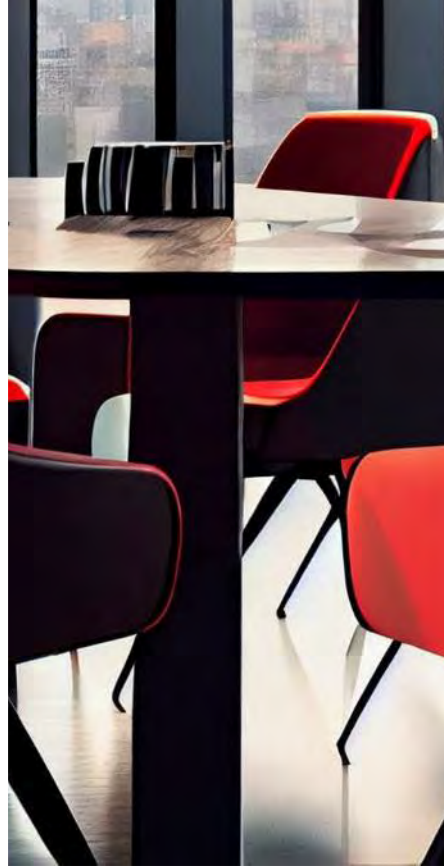
# 01

BDO Germany



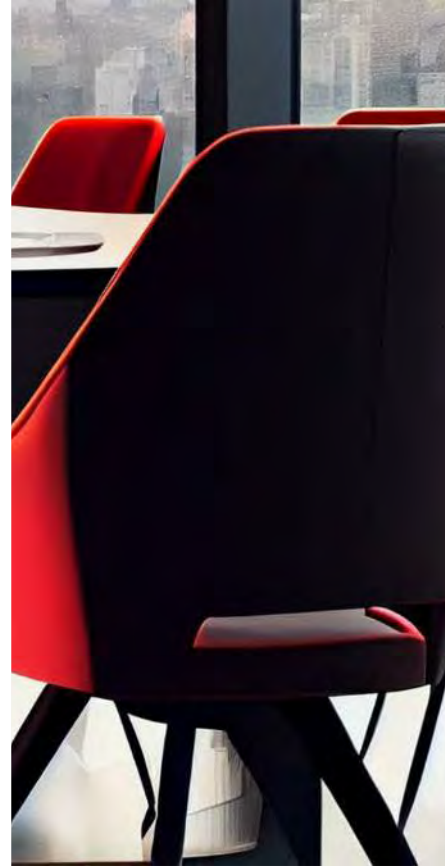
# 02

Service Portfolio



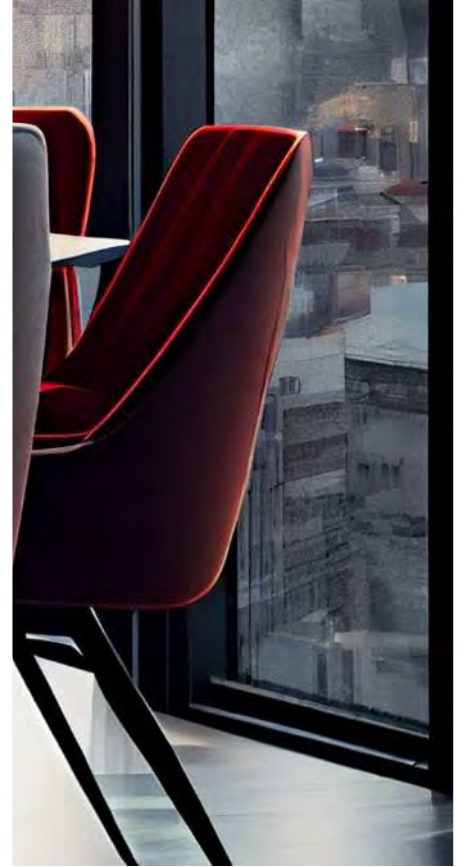
# 03

Value of using  
Document & Content  
Services



# 04

Data Architecture



# 05

Sample Demo &  
Questions



# Why is digitalization relevant?

We are here today ...

...to show how to make digitalisation easy with our services

## Our Goals:



Cost reduction



Lower risks



Worldwide collaboration



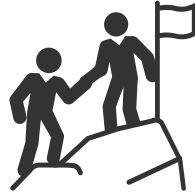
Fast time to deliver and time to market implementation



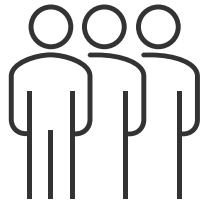
# About BDO in Germany



**27**  
Offices



**1920**  
More than 100 years  
of experience



**>3.000**  
Employees



**€ 404 Mio.**<sup>1,2</sup>  
Turnover in  
financial year 2022/2023

BDO in Germany is part of the global BDO Microsoft partnership and accordingly offers cloud services both nationally and globally!



<sup>1</sup> It should be noted that the revenue figures shown here are not equal to the figures in the consolidated financial statements prepared in accordance with German commercial law but instead show the figures of the BDO Group incl. the following companies.

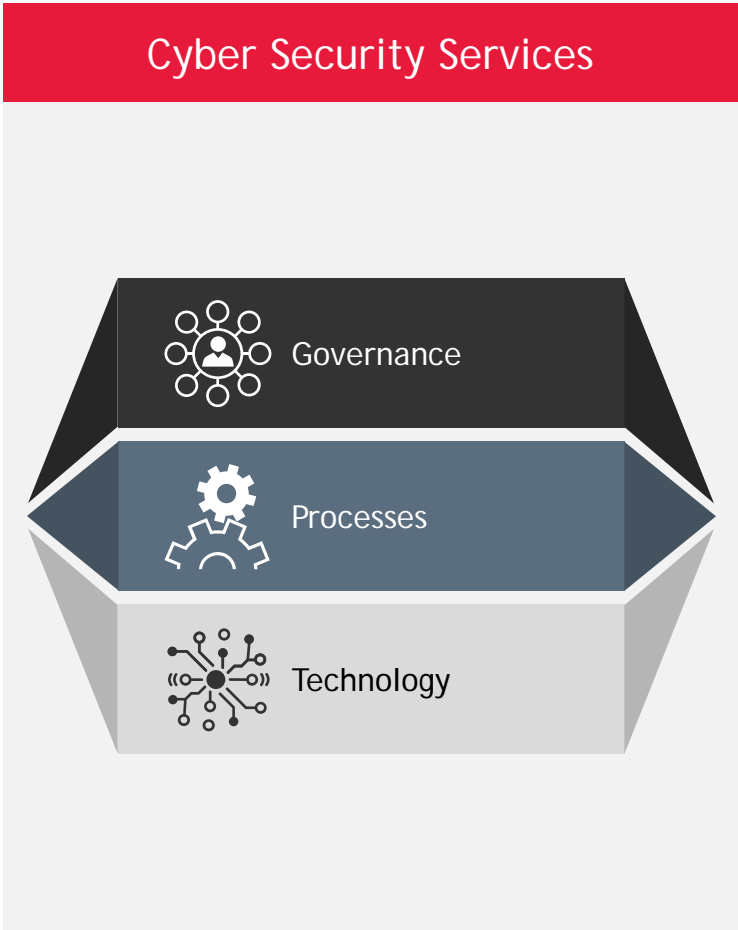
Unitesta Revisions- und Treuhandgesellschaft mbH Wirtschaftsprüfungsgesellschaft, Oldenburg, UNIVERSA Prüfungs- und Treuhandgesellschaft mbH Wirtschaftsprüfungsgesellschaft, Hamburg und BDO Legal Rechtsanwaltsgesellschaft mbH, Hamburg

<sup>2</sup> The global BDO Network uniformly reports its financial figures for the duration of Oct. 1 until Sept. 30. of the following year. The figures shown here for 2023 are therefore valid for the time period ranging from Oct. 1 2022 until Sept. 30, 2023 and are therefore not entirely comparable to those made in the consolidated financial statements of the BDO AG Wirtschaftsprüfungsgesellschaft as per June 30th, 2023.



# The Divisions of the Digital Business Unit

Secure Digital Solutions - Single Source Provider



# Enterprise Content Services – Solutions for Customer Communications

Service portfolio is based on 2 pillars

## ECS Consulting

IT Consulting within the context of CCM<sup>1</sup>



**Outputmanagement**  
Creation and  
Sending of  
Documents &  
Content

**Consulting and implementation:**

- ▶ ISIS Papyrus
- ▶ Quadient Inspire / DOPIX
- ▶ Kühn & Weyh Serie M/
- ▶ Infinica/Doxee
- ▶ POSY Output Factory



**GOBD procedural  
documentation**  
Traceability of  
technical processes

- ▶ Checklist for accompanying  
preparation
- ▶ Practical guidance
- ▶ Writing the procedural  
documentation



**Omnichannel  
Service Desk**  
Customer Services  
with AI

**Consulting and implementation using:**

- ▶ ThinkOwl

## EC Cloud Services

Cloud Services within the context of CCM<sup>1</sup>



Hosting of  
CCM<sup>1</sup> platforms



Process  
digitalization



Batch processing  
of documents



Implementation of  
specialized  
applications

PAPYRUS SOFTWARE  
COMMUNICATION AND PROCESS PLATFORM



Microsoft Azure





# Decision of being Partner with Papyrus Software

PAPYRUS SOFTWARE  
COMMUNICATION AND PROCESS PLATFORM

**37**

37 years of experience in  
Communication Management



**+2500**

+2500 businesses worldwide  
rely daily on Papyrus



**+ 1 Million**

Largest installation with  
more than 25.000 users



**14 Locations**

4 development centers and  
350 employees in 12 countries  
including Germany & Singapore



Numerous awards over years  
CCM, BPM, ACM



**SaaS in BDO  
Cloud**

In short words...

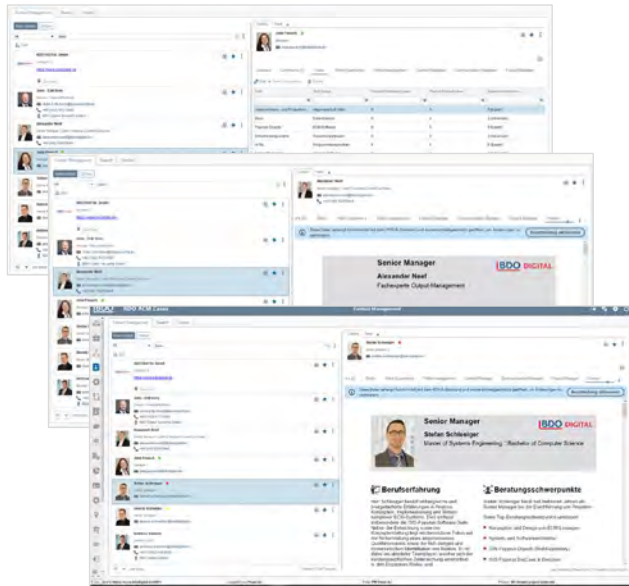


With our platform and our digital document factory, we can deliver digital content to our clients fast, offer a good and beneficial value for their business and all at low risk.

Digitalization is here and very relevant for our clients!



# Overview of specific Cloud Services (Papyrus based)



Grizzly 2025  
SaaS for Real  
Estate Tax



BDO provides a cloud service to its clients for the revaluation of properties and the preparation of tax returns, including the review of tax assessment notices.

Contact Management  
Resource Management  
Profile Management  
Skill Management

Cloud Service to manage contacts, resources, skills and profiles within BDO group

Document Service  
Service for generating individual Documents via Endpoints for Tax Documents

Hosting and Providing of documents via HTTP(s) Services (Adapters)

(Bulk) document processing and  
Invoicing

Cloud Service for designing and processing of content and country specific eInvoice formats.

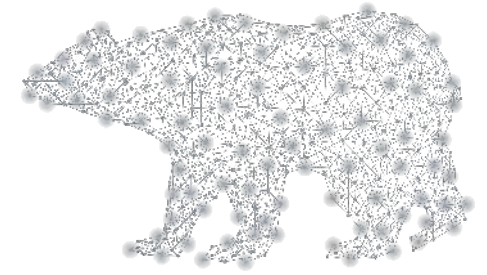
Integration  
for execution of payroll  
accounting  
(Germany: DATEV)

Cloud service for payroll automation including customized payroll accounting design

Income Tax Questionnaire

Service tool to collect data via an HTML5-Responsive questionnaire

# Grizzly - the Mission



2019



Amendment to property tax laws



Reform of property tax and valuation law



Amendment of the law to mobilize building-ready land



2025

**Goal: Provide an automated system to handle the large amount of tax calculation & submission requests!**

Germany-wide: 36 Mio properties must be reevaluated!

## Goals:

- ▶ Serve existing clients
- ▶ New market by offering an automated system with many properties in Automobile, Energy, Insurance, Banking, Agriculture and forestry etc.

**Start: 1st of July 2022**

- ▶ Deadline submission 2022: 31st of October

## But:

- ▶ Not all parameters were fixed, changes rolling in until now

# Operational Problem Statements faced by our clients

## Inefficiency and Time Consumption



Data Inconsistency and Redundancy



Variability in Document Handling and Standards

## Security and Risk Management



Inconsistent Document Tracking and Updates



Compliance issues

## Limited Accessibility and Collaboration



Decision Making, Reviews and Tests



# Why using document services?

Create and manage templates for frequently used documents

Significantly reduce the time spent on document creation and maintenance



Cost Savings



Consistent Formatting



Collaboration and Version Control, multi-language documents



Accessibility and Integration



Security and Compliance



Customization and Scalability



Advanced Analytics and Reporting



Enhanced Customer Experience



Document Tracking and Management

# Global Solution: The BDO SaaS Business Case



## Affordable out-of-the-box offer for clients

Contains a base offer set

Ready to start - easy to customize



Highly secure - data will stay in country of origin



Improve consistency - Lower the risk of failure in content delivery



Increase security, gain speed and reduce costs



## We are ready to support our clients in APAC

Leverage German proven track record & expertise

Teams in place across Singapore and Germany

Fast on-site reaction time & expertise to support you

Affordable Global Solutions: Cost-effective digital assets for BDO member firms.

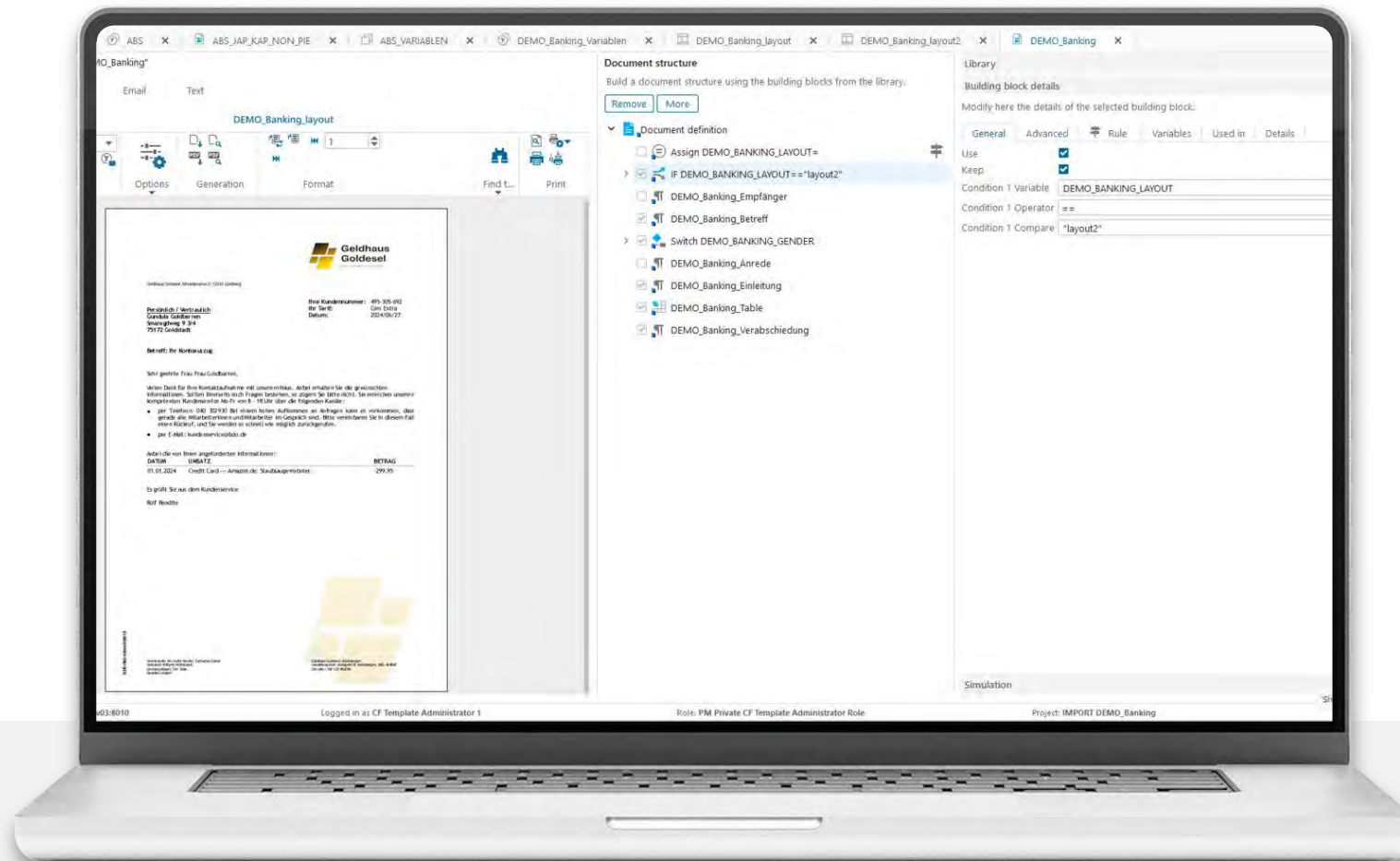


Thriving BDO member firms: Boosting revenue and market presence in APAC.

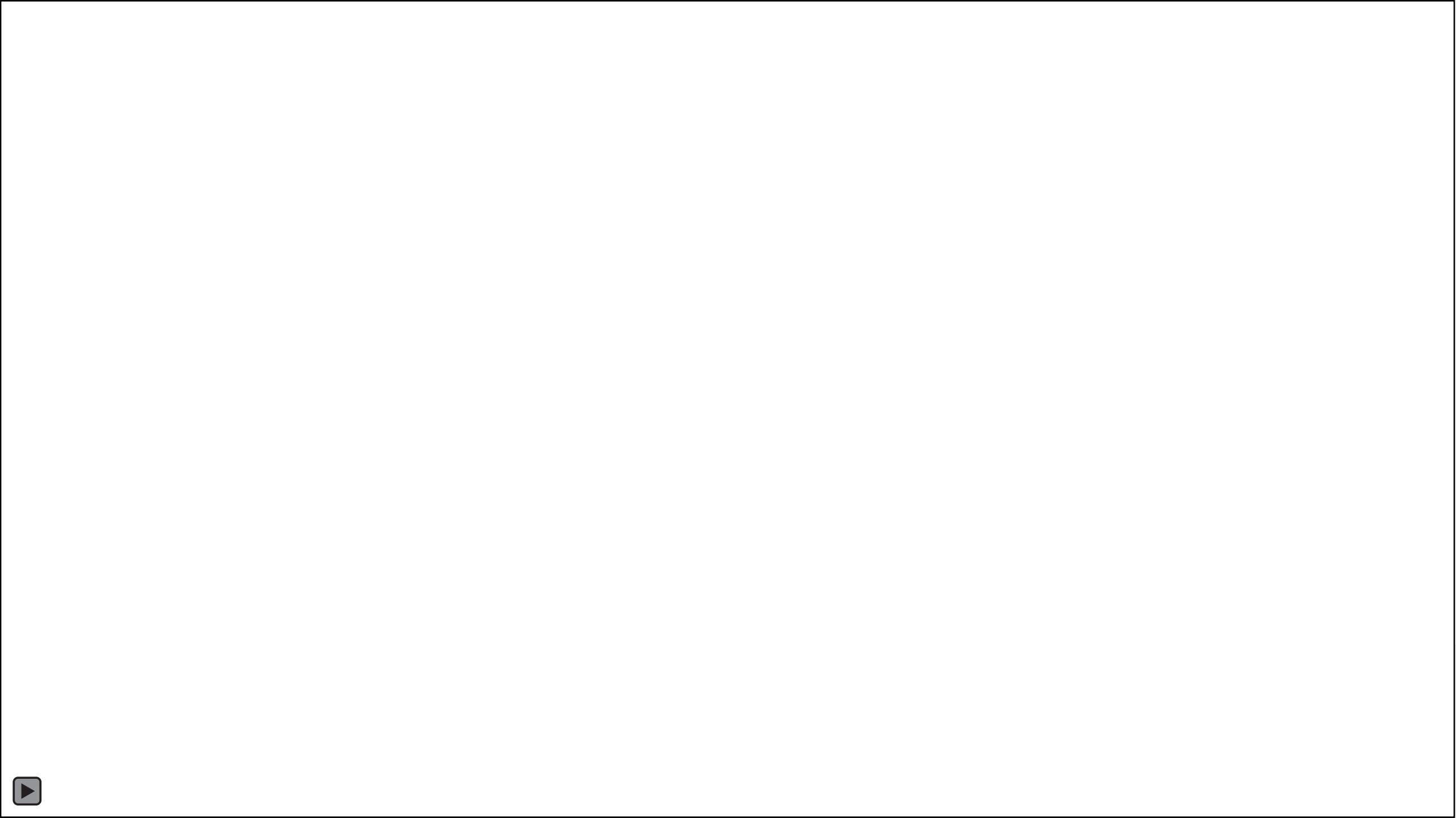
Client-Centric Excellence: Innovative solutions for data, communication, and process success.

# Demo Video

## Working as an Clerk in Correspondence (Papyrus as a Service)







# Summary: Digital Document Factory – Key Benefits

## Executive Summary



### **Efficiency & Cost Saving:**

Significantly reduces the time required to create documents from scratch



### **Speed with Consistency:**

Ensures that all documents adhere to the same standards and use the same language, reducing errors and inconsistencies.



### **Flexibility:**

Allows for easy customization and updating of documents without the need to rewrite from scratch.



### **Scalability:**

Suitable for organizations of all sizes, especially beneficial for those that require the frequent creation of standardized documents (e.g., legal firms, corporations, government agencies).

# Winning together

## Our APAC “Go-to-Market Strategy”

- ▶ Singapore as the regional lighthouse to support member firms in re-selling and supporting clients throughout the APAC region
- ▶ Close working relationship with Germany/Singapore for fast delivery (for each member firm)
- ▶ Reusability of already implemented processes and solution knowledge to support fast delivery - driving efficiency and overall cost reduction
- ▶ Together, at BDO, we have the collective experience of European and APAC know-how pertaining to:
  - ▶ Regulations & Contracting
  - ▶ Technical experience
  - ▶ Implementation strategy & best practice
  - ▶ Process & Project management





# Contact your Digital-as-a-Service team in Singapore



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# Contact your Digital-as-a-Service team in Germany



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Thank you for your Attention

Questions?

Find more information  
in our booklet with the QR code

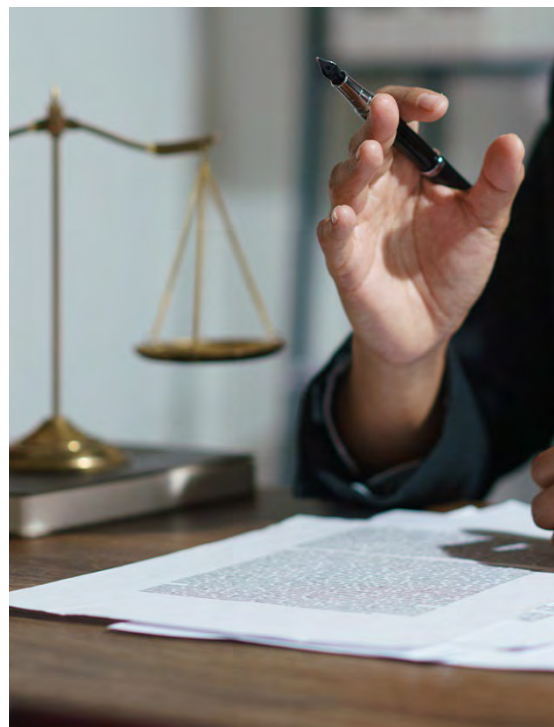




# Our Services



Audit & Assurance



Tax & Legal



Advisory



Business Services &  
Outsourcing