

# Breakout Session - Advisory

Leveraging Investment in Digital Asset in the Region

# Do not reinvent the wheels

Some services are best set up as a combination by having support of local team, centralised/regionalised tools and platform





# Benefits of using a common platform

- Streamline process across the region
- The same look and feel for similar services to show **one BDO**




# Discussion Questions

- How to ensure success of a Regional Product/Service offering?
- What challenges you see in offering and delivering these services in your countries?
- What arrangements would be a win-win for platform sponsoring country and project leading country?



# Embedding DIGITAL across BDO → Building Digital Assets

“Run the Business” (Internal) and “Grow the Business” (External)




**DIGITIZE, AUTOMATE and TRANSFORM** business operations and workflows

**Vendor:** OPL  
**Why OPL:**

- ONE seamless, AI/ML enabled, digital fabric across the entire business, connecting existing IT and business applications and removing manual steps everywhere.

**Benefits:**

- Enhanced revenue per employee
- Cost reduction and efficiency
- Improved risk and compliance to the business
- Simplifying and streamlining employee work experience




**GROUNDING GENERATIVE-AI Assistant**

**Vendor:** CrimsonLogic  
**Why**

- CrimsonLogic:**
- Global tech company willing to collaborate, co-build and push the boundaries of technology with insightful innovation and deep domain expertise of global trade.

**Benefits:**

- Grounded BDO business know-how and domain knowledge
- Data insights - smart assistant relying on authoritative data and zero AI hallucination
- Daily operations assistant



**Climate SaaS Solution for Enterprise Clients**  
**“Carbon Connect”**

**Vendor:** MVGX Tech

**Why MVGX Tech:**

- Fast-track our ESG offerings with a collection of Carbon as a Service (CaaS) products - carbon management, carbon rating, carbon credit development, registry, and trading systems.

**Benefits:**

- Allows clients to kickstart sustainability journeys and strengthen existing ESG initiatives
- Offering certified by globally-recognised sustainability standards providers - TÜV-SÜD